

Risk Management Program

For Buyers & Sellers

Alicia Del Rio-Mendez at Intero Real Estate Services is proud to offer her clients a Risk Management Program, provided by Legal Services of America. This program will provide you access to a team of Real Estate Attorneys before, during and after the close of escrow. Legal questions may arise at any time during your transaction. Our Real Estate Attorneys can assist you with those questions, should you need it for the sale or purchase of your property.

The Risk Management Program for Buyers/Sellers can provide you with the following services:

Personal Liaison: A Personal Liaison will assist you on any issue involving the property. **Example:** Making sure you are prepared for your telephone consultation, you have the correct documents for review, scheduling all appointments between you and a Real Estate Attorney or Mediator, and continuous follow-up until the file is closed.

Telephone Consultation: Telephone consultation with a Real Estate Attorney for up to one-half hour per subject matter involving a non-dispute transactional question (there is no limit as to the number of matters eligible for consultations as long as they pertain to different legal issues)

Frequently Asked Questions:

Buyers

How to Take Title, Buying REO Properties, Purchase of a Short Sale, Questions regarding a Will or Trust, Escrow Questions, Etc...

Sellers

Short Sale, Bankruptcy, Deed in Lieu, Foreclosures, Title Issues, 1031 Exchange, Disclosure Questions, Tenant Occupied Questions, Escrow Questions, Etc...

Document Review: Up to ten (10) pages of document review by a Real Estate Attorney, before, during and after the close of escrow.

Mediator: A Mediator to resolve all disputes between the buyer, seller or any third party involving the transaction. *(This benefit satisfies the mediation clause in your Real Estate contract and can save you thousands of dollars.)*

Reduced Hourly Fees: Up to a 25% rate reduction on attorney fees for any additional services not covered by the Legal Service Program.

Estate Planning: Telephone Consultation, Document Review and Reduced Hourly Rate. (see benefits description above)



Legal Services of America
Serving Realtors & Their Clients



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